

# Legal/Professional Services:

## Keeping Focus on Clients

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Teigland-Hunt LLP is a boutique law firm that advises institutional and buy-side clients with respect to trading in securities, derivatives and commodities markets worldwide. Founded in 2002, Teigland-Hunt LLP is located in New York and represents some of the world's most prominent market participants, including major financial institutions, asset managers and exchanges.

Since the firm's earliest days, the Altourage team has operated as a full-service IT partner, working to continually modernize and streamline the practice.

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### **A Virtual In-House Resource**

"In our early days, the economies of scale did not justify hiring a full-time IT employee so we thought that hiring an outside resource would be a good short-term solution. After engaging Altourage, however, we've never felt the need to go out and make that hire. Altourage has truly grown with us and become a virtual in-house resource."

### **Updating and Maintaining Business Systems**

"The Altourage team helped us develop a robust document management system that has kept us ahead of our competitors. They also helped us implement a fully integrated client billing system which we still use today. And with every new system they have onboarded for us, they have also taken the lead in making sure we are all trained up, always executing the entire process in a pretty seamless way."

### **Future Planning**

"In addition to the day-to-day work that Altourage takes care of, we also sit down to review our needs and vision, allowing them to make recommendations on what might need to be upgraded or replaced on an ongoing basis."



"Altourage has been a great fit for us because they provide very personalized service, customized to our needs and with a high level of responsiveness."

**Lauren Teigland-Hunt** Partner / Teigland-Hunt LLP